





IN THE NEWS THIS WEEK

Week of January 7th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Announcing Cigna's 2020 Sales Convention!

Cigna has just announced their 2020 Supplement Benefits (CSB) Incentive Trip to Monaco. As one of the world's elite salespeople, you'll live steps from the famed Monte Carlo Casino. You'll be surrounded by the blue waters of the Mediterranean in Port Hercule. Your other life awaits in Monaco.

Please click here to read more

For more information, contact brokersupport@martinins.com

CARRIER UPDATES

Mutual of Omaha Sales Leaders Qualifications!

Mutual of Omaha has released their incentive trip location for 2019. The trip will be held in London from March 19-24. Please click on the PDF to view more details.

UPCOMING EVENTS

CJAHU | January Meeting

Thursday, January 10. 2019

8:30 AM

Register Here

NJAHU | Capitol Conference 2019!

February 25-27, 2019

Register Here

Read More

HealthCare.gov: Final Open Enrollment Numbers!

Today, the Centers for Medicare & Medicaid Services (CMS) released the final snapshot for the Federal Health Insurance Exchange 2019 Open Enrollment period. Approximately 8.4 million people selected or were automatically re-enrolled in plans using the HealthCare.gov platform during the 2019 Open Enrollment period.

Read More

UnitedHealthcare Oxford: Kick off the New Year with \$5 Classes at Chelsea Piers Fitness!

Now is a good time to jump start a new fitness routine with UnitedHealthcare's first Wellness Week at Chelsea Piers facilities in Manhattan and Brooklyn. Beginning Monday, January 7 through Sunday, January 13, 2019, a series of group exercise classes will be available to the public for only \$5 each.

Read More

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

Horizon BCBSNJ to Expand Its Laboratory Network

AHIC Medicare Supplement Rate Adjustment Effective January

<u>Horizon BCBS February 2019 Renewals Posted to your Dashboard</u>

Extension of Deadline for 2018 1095 Forms

Horizon BCBS 2019 Small Group Submission Dates

2019 Individual Open Enrollment is Ending

Martin Insurance Group Commission Pay Date Change

AmeriHealth NJ March 2019 Renewals Posted to your Dashboard

Oxford March 2019 Renewals Posted to your Dashboard

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

Click here for 2019 Horizon BCBSNJ deadlines

Please visit our <u>Events</u> page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

2019 Gorman Sentinel Elite Horizon

2018 Oscar Producer Onboarding

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback? Please contact Jessica Martin at jessmartin@martinins.com

